

<u>EXHIBIT</u>

Unanimously Approved by the Fiscal Affairs Committee Thursday, September 24, 2015

GVR TRANSFER FEE

Overview

Initial Fees and New Member Capital Fees paid are paid to GVR when a home first enters GVR Membership or when an existing Member property is re-sold to a new owner, respectively. Initial Fees and New Member Capital Fees are waived for GVR Members in good standing who purchase another GVR property. Instead, these GVR Members pay a nominal Transfer Fee, regardless of whether or not the newly purchased property will be used as a primary residence or as an investment/rental property.

The Transfer Fee is not explicitly referenced within GVR Bylaws. However, it is referenced within the GVR Corporate Policy Manual (CPM) within two (2) Sections:

1. SECTION II – MEMBERSHIP

F. OTHER FEES - A fee for service is payment for the work involved in an operation that benefits individual members, as distinct from the entire membership.

- 1. The Board has established fees for services:
 - a) Transfer Fees: There shall be a charge for the processing of the transfer of a membership upon the sale of a membership property.

2. SECTION VI – BOARD/BOARD COMMITTEES

- 2. FISCAL AFFAIRS COMMITTEE
 - B. Responsibilities:
 - 7) Recommend the establishment and the amount of tenant fees, membership dues, initial fees, transfer fees, and assessments.

CPM language infers that the Transfer Fee is for a GVR Member's primary residence only, a one-to-one transaction (*"…the transfer of a membership upon the <u>sale of a membership property."</u>). At some point in GVR's history, Initial Fees and New Member Capital Fees were waived and only a Transfer Fee was applied in cases where a GVR Member purchased another GVR Member property, regardless of whether it involved the sale of a membership property (as stipulated within the CPM), or if the newly purchased property was to be used as a rental or investment property or for a primary residence.*

The intent of the recommendation that follows is to clarify and emphasize that GVR's focus is on members who utilize GVR amenities as a benefit of their primary residence and not to subsidize those who would use a GVR property for investment/rental purposes.

Recommendation

Re-assert the GVR Transfer Fee policy as originally intended for "the processing of the transfer of a membership upon the sale of a membership property," and implement the policy according to the following guidelines:

- 1. Permit for the purchase of GVR Member primary residences only;
- 2. Provide GVR Members 12-months by which to complete transaction of transferring a GVR membership to a newly purchased GVR membership property from the sale of a membership property;
- 3. Upon written request from a GVR Member, the Chief Executive Officer (CEO) is authorized to extend the transaction period for transferring a GVR membership to a newly purchased GVR membership property from the sale of a membership property.
- 4. GVR shall collect payment-in-full of Initial Fees or New Member Capital Fees (whichever applies) for the purchase of GVR member properties by GVR Members that are not intended as the purchaser's primary residence.

If a GVR member has not completed the transaction of selling their original membership property at the time they purchase another GVR property, GVR shall collect payment-in-full of an Initial Fee and New Member Capital (whichever applies). If at the time of sale of the original membership property (if within 12 months [or longer if extended by the CEO]), GVR shall refund the Initial Fee and New Member Capital (whichever applies) less any appropriate Transfer Fee that would have been due.

5. The aforementioned re-stated Transfer Fee policy and implementation guidelines shall take effect on January 1, 2016.